

INSIGHT VACATIONS

PREMIUM ESCORTED TOURS AND CRUISES

Oberammergau Group Sales Policy

Today's date: _____

IATA #: _____

Consultant's name: _____

Tel #: _____

Agency name: _____

Fax #: _____

Address: _____

Consortium: _____

E-mail: _____

Guidelines

For groups choosing tours in 2010 featuring Oberammergau in the itinerary

- ❖ No group discount including Tour Conductor, Group Free Places, Friendly Five, Child or Triple Room reductions will apply to the Oberammergau portion of any tour.
- ❖ Single room accommodation is not available in Oberammergau.

Payment Schedule: Shared Coach

14 days after booking (until end of April 2008)	❖ \$500 per group refundable deposit due.	❖ Confirmation of Passion Play tickets expected May 2008. ❖ Maximum 2 groups per departure.
From 1st May 2008	❖ \$250 per person non-refundable deposit due.	❖ Groups must provide non-refundable \$250 per person within 14 days of Play ticket confirmation to secure space. Names not required. ❖ Space without \$250 per person deposit is released.
1st September 2008	❖ A further \$200 pp non-refundable deposit required for all group space held. Any space pending without \$450 full deposit is cancelled. ❖ New group bookings after this date subject to \$450 pp non-refundable deposit payable when space confirmed.	❖ Names are not required at this time but per person deposits are non-refundable.
1st September 2009	❖ Final non-refundable balance is due for full Oberammergau portion of the tour by all group passengers. ❖ New group reservations after this date must pay the full Oberammergau portion of their tour when booking.	❖ Passenger names are required. ❖ After this date, new group bookings must be preformed. ❖ Additional bookings to existing groups require payment in full.
120 days prior		❖ Final rooming list is due.

Please note:

- ✓ Pricing and dates are subject to change
- ✓ Deposit is non-refundable unless overall price increases by more than 20%
- ✓ Deposit is non-refundable unless start and/or end city of tour changes within 330 days of departure

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Payment Schedule: Sole Use Coach **Premium: 35 pax minimum/EE: 42 pax minimum**

14 days after booking (until end of April 2008)	❖ \$500 per group refundable deposit due.	<ul style="list-style-type: none"> ❖ Confirmation of Passion Play tickets expected May of 2008. ❖ Tour space is limited to one coach per departure.
May 2008	<ul style="list-style-type: none"> ❖ 7,000 non-refundable, non-transferable deposit due on Premium. 8,400 non-refundable, non-transferable deposit due on EE. 	<ul style="list-style-type: none"> ❖ Deposit cannot be applied to individual bookings before final payment is made. ❖ If sole use is converted to a shared or regular coach, the deposit for the number of unsold seats is forfeit.
1st September 2008	❖ A further \$250 pp non-refundable deposit payable for confirmed space.	<ul style="list-style-type: none"> ❖ In the event of shortfall below 35 for Premium (42 for EE) pax, sole use no longer possible. \$200 pp forfeit for unsold seats. ❖ We reserve the right to offer unsold space for general sales.
1st September 2009	<ul style="list-style-type: none"> ❖ Final non-refundable balance is due for full Oberammergau portion of tour by all group pax registered at this time. ❖ New sole use groups must pay in full for Oberammergau portion. 	<ul style="list-style-type: none"> ❖ Names now required. ❖ No further name changes permitted and full cancellation penalties apply. ❖ After this date, new group bookings must be pre-formed.
120 days prior		❖ Final rooming list is due.

Additional information

- ❖ Private and duplicate departures may not feature the hotels listed in the brochure. The alternate hotels provided will be in accordance with the quality of the brochure hotels. No reduction or compensation will be given.
- ❖ Single and triple accommodations are on a request basis and are limited on each departure.
- ❖ Single room accommodation is not available for the Oberammergau portion of the tour.
- ❖ Extra hotel nights are on a request-only basis.
- ❖ Some tours have limited space, which may prevent us confirming group bookings.
- ❖ For payment schedule of the touring section, please see our brochure Terms and Conditions.

Airport transfers

Airport transfers will be provided in accordance with our brochure conditions.

Please sign and date the following:

Fax to:

I certify that I have read, understand, and agree to the terms specified in the Insight Oberammergau Group Sales Policy. I also certify that I have reviewed and provided or will review and provide to each of my booked passengers a copy of the terms & conditions page no later than 120 days prior to departure or no later than 7 days prior to departure if already inside 120 days prior to departure.

GROUP NAME:

TRAVEL DATES:

AUTHORISED SIGNATURE:

SIGNATURE DATE: